## THE TRAVANCORE CEMENTS LTD (AN ISO 9001:2008 COMPANY) (A GOVT. OF KERALA UNDERTAKING) NATTAKOM, KOTTAYAM - 686 013.

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Notice No. TCL/MM/2016-17/16

15.3.2017

## **EXPRESSION OF INTEREST**

## Sub:- Supply of White Clinker, High Grade Lime Stone and Lime Shell.

We invite expression of interest from Govt. of India Enterprises for association with TCL (initially for a period of one year and is extendable subject to mutual consent) for procuring and supplying <u>Clinker</u> (from manufacturers of white cement clinker), High Grade Lime stone and High Grade Lime shell (Indigenous or imported) which is suitable for manufacturing white cement. Procuring and supplying of materials should be as per CVC guidelines. Approximate quantity involved in procuring and supplying of clinker is 6000 Metric Ton (once in three months) for a total quantity of 24000 Metric Ton per Annum and 60000 Metric Ton per Annum each in the case of High Grade Lime stone & High Grade Lime shell. Last date of submission of Expression of Interest to TCL: 23/3/2017@5PM. All necessary documents along with trade commission of agency and the terms and conditions for doing business with TCL should be submitted as a part of EOI. The party with most attractive terms and conditions will be short listed by TCL for selection. TCL would like to enter in to MOU with the selected party on annual basis for supply of the material. The material (such as clinker, Lime stone, Lime shell etc) to be invited global tender for procurement will be intimated to party by TCL from time to time.

## **General Terms:**

- Selected agency may float Global tender for procuring materials such as clinker (from manufacturers of white cement clinker), High Grade Lime stone & High Grade Lime shell on behalf of Travancore Cements Ltd. Variations in quantity taken will be effected due to climate, storage, issues, market demand of white cement etc.
- 2. The enterprises may show the cancellation charge if any for the non acceptance of tenders by TCL for any material.

- 3. The clinker manufacturer should be able to supply 6000MT as a single lot once in three months. Preferred source of supply of clinker is from Ras Al Khaima cement Co, Dubai, Royal El Minya Cement Co, Egypt, Sinai White Portland Cement Co, Egypt. Source of supply of materials should not be from the countries (such as Iran, Syria, N.Korea etc) where United Nations/United States of America/India imposed ban on trade and other co-operations.
- 4. Running Bank Guarantee from bank (with one year validity) for the value of quantity procuring and supplying at a time to TCL will be provided by the TCL.
- 5. Selected bidder may arrange to procure the materials, insurance, shipping, loading and unloading works at port of orgin and port of destination, clearing of cargos and forwarding of cargos to TCL by means of road or water. TCL is having good accessibility through MC Road and Vembanad lake. For information, Kottayam Port And Container Terminal (KPACT ICD) is lying very close to TCL boundary.
- 6. Shipped material from port of origin shall be invoiced to TCL in Indian Rupees by adopting high sea sale procedures if required by international outer sea sale procedures. This is for availing credit benefit to TCL. Exchange rates of currencies on the date of invoicing to TCL alone will be considered for effecting payments.
- 7. For white clinker use jumbo bags of maximum capacity 2 Metric Ton only for packing, if material supplied in packed condition. Use only 20 feet containers for forwarding the cargos, if logistics is through containers. For High Grade Lime Stone and High Grade Lime Shell bulk transportation in ship is accepted.
- 8. Unloading of material at our premises will be done by TCL. Forwarded materials may be allowed to be kept in the storage space/Dump yards available with TCL. TCL will be drawing materials as per the advance monthly consumption planned and intimated to the organizations. The organizations can appoint personal to monitor the quantity of materials drawn by TCL and TCL will be acting as per the directions of controlling personals appointed by organizations.
- 9. **Payment terms**: TCL may draw the required quantity of materials on biweekly basis from the stock after intimating the agency. Payment for the intimated drawing quantity will be made in advance. Applicable duties like

Customs duty, Excise duty, Counter veiling duty, SAD and Cess etc for each consignments will be paid online directly by the company in Indian Rupees on written intimation from the agency or agency nominated C and F agent. Transportation charges to TCL will be paid in Indian Rupees within 15 days of receipt of the material by DD/Cheque/RTGS/NEFT to the agency or agency nominated representative.

- 10.**Testing and analysis**: Agency may appoint any authorized agency in the country from the materials are imported for ensuring the quality of material. Test certificate from clinker manufacturer also to be produced. TCL will require 5Kg each of material as sample for testing purpose.
- 11.TCL reserves the right to modify the EOI documents by amendment. Any amendment shall be issued through our website. TCL shall be the liberty to amend/alter the conditions of EOI at any stage. TCL reserves the right to extend the due date of submission of EOI in exceptional cases, if desires so. TCL reserves the right to cancel the EOI at any stage if the selected bidder fails in the performance of their obligations under the Contract and/ or TCL drops their plan to do business with selected bidder.
- 12.**Force Majure**: Company will not be liable and responsible for any matters beyond the control of company and/or agency. Change in policies of Government(s) in the country or in the states also applicable to this part.
- 13.**Court of Jurisdiction**: The legal jurisdiction of the contract shall be the competent court at Kottayam, Kerala only.
- 14.In the above clauses, TCL means Travancore Cements Limited, Nattakom, Kottayam.

For The Travancore Cements Ltd,

Managing Director.